

Title: **NEW ADB BUSINESS OPPORTUNITIES,
PROPOSED ADVISORY AND OPERATIONAL
TECHNICAL ASSISTANCE (ADTA)
PROJECTS, JULY 2006**

Subject Country(ies) China, Laos, Philippines and Vanuatu

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This report alerts U.S. firms to **US\$ 4.55 Million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) programs. Opportunities are reported for China, Laos, the Philippines and Vanuatu. For 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$46.26 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$410.03 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Mr. Robert J. Robertson, Director, Consulting Services Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize that it has similar project experience in the country or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DAICON (Data on Consulting Firms) system, or for individual consultants, on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DAICON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DAICON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DAICON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DAICON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Cecile Santos, Senior Commercial Specialist, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box@mail.doc.gov. These projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects are reprinted with permission from the Asian Development Bank, from the ADB website at <http://www.adb.org> and appeared for the first time in June 2006. For more information on development in Asia and the Pacific, see <http://www.adb.org>.

**ADVISORY AND OPERATIONAL TECHNICAL ASSISTANCE (ADTA)
PROJECTS, JULY 2006**

A. CHINA

A.1: Project Name : Coalmine Safety Study
Project No. : PRC 39657-01
Executing Agency : To be determined.
TA Amount : US\$ 600,000.00
Sector/Sub-sector : Energy /Energy Sector Development

Objectives and Scope:

The proposed study is to improve coalmine safety. This will be achieved by: (i) enhancing prevention and control of accidents, (ii) strengthening safety management of coalmines, and (iii) promoting policy reforms. This study will help to decrease coalmine incidents and to meet the Government's target of addressing safety problems of coalmines, particularly small coalmines by 2008.

Consulting Services: An estimated total of 54.5 person months of consulting services will be required-- 9.5 for international and 45 for domestic services. The international consultants will have expertise in (i) coal mine safety, (ii) coal prices and other tariff regulation and reforms, (iii) environmental assessment, (iv) economic and financial analysis, (v) institutional analysis, and (viii) poverty impact and social assessment. The domestic consultants will have similar expertise.

Project Processing Stage: Fact-finding Mission completed: 24 February 2006.

Recruitment of Consultants: Recruitment of consultants expected to take place in November 2006.

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A.2: Project Name : **Resource Saving in Transport Sector in PRC**
Project No. : PRC 39150-01
Executing Agency : To be determined.
TA Amount : US\$ 400,000.00
Sector/Sub-sector : Transport & Communications /Roads & Highways

Objectives and Scope:

The objective of the technical assistance (TA) is to assist the Government in formulating a plan to develop a resource efficient transport system. The scope of the TA includes (i) analysis of current practice in the resource use in transport development in the PRC, (ii) review of key technologies in the development of resource efficient transport system, and (iii) review of the experience of developed countries in developing a resource efficient transport system.

Consulting Services: Consulting services yet to be determined.

Project Processing Stage: Beginning of Fact-finding Mission: August 2006.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

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A.3: Project Name : **Biomass Renewable Energy National Strategy Development**
Project No. : PRC 40108-01
Executing Agency : Ministry of Agriculture
TA Amount : US\$ 400,000.00
Sector/Sub-sector : Agriculture & Natural Resources /
Agriculture Production, Agroprocessing, & Agrobusiness

Objectives and Scope:

To help promote the use of affordable, environmentally sound, and sustainable biomass renewable energy through development and implementation of effective strategic measures. The technical assistance's (TA) outcome are a set of policy and related implementation recommendations required for rapid promotion of sustainable

biomass renewable energy, covering institutional, financial and technical aspects at the national, provincial, and local level.

Consulting Services: TA team implementation will require 4.5 person-months of international and 40 person-months of domestic consulting services. The international consultants will comprise (i) International environment and energy policy specialist/Team leader (2.5 person-months), and (ii) International biomass energy specialist (2 person months). The two consultants should have extensive experience in PRC and with knowledge and best practices in the development of BRE. The expertise for domestic consultants includes (i) Domestic policy and institutional specialist/Deputy team leader (12 person-months), (ii) Domestic biomass energy specialist (6 person-months), (iii) Domestic biomass resource specialist (6 person-months), (iv) Domestic investment and financial specialist (6 person-months), (v) Domestic environmental specialist (5 person-months); (vi) Domestic social development specialist (5 person-months). One of the domestic consultants will serve as team leader and one of the international consultants will serve as the deputy team leader.

Project Processing Stage: Fact-finding Mission completed: 28 April 2006.

Recruitment of Consultants:

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A.4: Project Name : **Strengthening the Legal and Implementation Framework for Anti-Money Laundering**
Project No. : PRC 40136-01
Executing Agency : National People's Congress
TA Amount : US\$ 400,000.00
Sector/Sub-sector : Law, Economic Management & Public Policy / Law & Judiciary

Objectives and Scope:

The purpose of the technical assistance (TA) is to assist the Government to strengthen and finalize the draft AML law and in turn, further enhance the AML regime to combat money laundering. It will also strengthen the capacity of the relevant authorities to develop efficient and effective domestic and international cooperation in the fight against money laundering.

Consulting Services: To be determined.

Project Processing Stage: Fact-finding Mission completed: 12 May 2006.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

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A.5: Project Name : **Railway Passenger Operation and Management Regulation Reform Study**
Project No. : PRC 39673-01
Executing Agency : Ministry of Railways
Contact: Mr. Liu Junfu, Managing Director
Address: No. 10 Fuxing Road, Beijing 100844
Tel. No.: (86-10) 5184-8416
Fax. No.: (86-10) 5184-1845
TA Amount : US\$ 400,000.00
Sector/Sub-sector : Transport & Communications /Railways

Objectives and Scope:

ADB is supporting the ongoing reforms in the railway passenger and freight transport sector. The objective of the proposed technical assistance (TA) is to carry forward these reforms through research into railway development in other countries. The TA focus on railway passenger transportation and will examine the (i) operating and management standards ability of railway passenger transportation; (ii) principles for setting these standards; (iii) and how can these be applied to the PRC railway. The TA will put forward the operating and management regulations for passenger railway operations in PRC.

Consulting Services: Consulting services yet to be determined.

Project Processing Stage: Beginning of Fact-finding Mission: August 2006.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

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B. LAOS

Project Name : **Agriculture and Natural Resources Sector Needs Assessment**
Project No. : LAO 40105-01
Executing Agency : Ministry of Agriculture and Forestry
Contact: Dr. Phouang P. Pravongviengkham
Permanent Secretary
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TA Amount : US\$ 750,000.00
Sector/Sub-sector : Agriculture & Natural Resources /
Agriculture Sector Development

Objectives and Scope:

The technical assistance (TA) will assess the current agriculture and rural development situation in Lao PDR and in addition will identify the policy and institutional framework needed for preparing a framework within which an integrated rural investment strategy can be developed. To accomplish this, the ADTA would (i) review past studies of the agriculture and rural development sectors and document recent developments; (ii) prioritize major issues, challenges and constraints, (iii) hold a series of consultations at national and provincial levels on the potentials and constraints to agriculture sector growth; (iv) identify constraints to the enabling environment for future agriculture sector growth and identify the reasons for and sources of such constraints as well as measures which could be taken to overcome them; (v) identify policy and institutional constraints which critically need to be addressed; (vi) identify physical constraints which can be addressed through physical investment such as the provision of infrastructure or capacity development; (vii) prioritize policy, institutional or project interventions which could facilitate growth and diversification in the sector; and (viii) prepare an integrated policy and institutional framework focused on the agriculture sector. The TA following an extensive consultation process, will produce a full discussion of proposed policies and investments, resource requirements, key milestones, and institutional processes required over the next 5 to 10 year planning horizon.

Consulting Services: A total of 20 person-months (pm) of international and 24 pm of domestic consultants are envisaged to be recruited. Phase 1 will be undertaken over a 6-month period by a team consisting of three international experts (an agriculture and rural development planner, an agriculture policy economist and a participatory workshop facilitator), three local experts (a cropping systems and marketing specialist, a livestock specialist and an agriculture institutions specialist) and three representatives from MAF. The team of consultants for Phase 2 is expected to consist of specialists covering agriculture development policy and institutions; rural infrastructure, and agricultural marketing, processing, and business development. These will be supplemented by experts in environmental impact assessment and social impact assessment. The team for Phase 1 and Phase 2 will be led by an internationally experienced agriculture specialist/economist

with extensive knowledge of the issues facing Lao PDR in terms of agriculture and rural development.

Project Processing Stage: Beginning of Fact-finding Mission: June 2006.

Recruitment of Consultants: Recruitment of consultants expected to take place in September 2006.

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C. PHILIPPINES

Project Name : **Enhanced Judicial Autonomy, Accountability and Efficiency, and Improved Administration of Justice**
Project No. : PHI 38277-01
Executing Agency : Supreme Court of the Philippines
TA Amount : US\$ 800,000.00
Sector/Sub-sector : Law, Economic Management & Public Policy /
Law & Judiciary

Objectives and Scope:

The proposed technical assistance (TA) will comprise two components: Component A will focus on reforms relating to fiscal and administrative autonomy of the judiciary. Under this component, the proposed TA will assist in implementing the judiciary's new administrative and financial structure through the establishment of (i) the new Central Court Administrative Office that will be responsible for administrative oversight, (ii) a new Central Financial Management Office responsible for financial oversight of decentralized units, and (iii) a pilot Regional Court Administrative Offices (RCAO) in Region 7 (Cebu). The TA will (i) help develop and implement detailed structure, staffing and operating procedures and systems and provide related capacity building and change management, (ii) help develop and implement a new accountability system within the decentralized framework, including an integrity unit within the pilot RCAO; and (iii) pilot the formula for local government contributions to the Judiciary in Region 7. Component B will provide support to enhance overall management of information in all pillars of justice to achieve greater efficiencies and enhanced

accountability through development of a framework for a National Justice Information System (identification of core information needed and development of business processes to facilitate the collection, storage, retrieval and sharing of core information, including addressing security and privacy concerns) (NJIS) and related ICT framework, along with the following related support to: (i) implement the judiciary's CFM in Region 7; (ii) develop business processes and systems to integrate the BJS into the judicial process in Region 7, (iii) enhance communications and connectivity among the courts through provision of wifi antennas in courts with adequate IT infrastructure, (iv) enhance access for the judiciary and NPS to research materials needed to develop cases (web based); and (v) develop a case management system to track the status of probable cause cases assigned to prosecutors, including prosecutors deputized by the OMB to handle corruption cases. The TA will also assist in developing a sustainable capacity development strategy for prosecutors, including funding options. Furthermore, the proposed TA will focus on developing a sector wide approach for justice sector reforms in close coordination with other development partners. This approach will (i) assess and clarify all previous, current and future related donor reform initiatives; (ii) facilitate agreement with the Government and other development partners on the reform agenda; (iii) develop short and long strategic funding initiatives; and (iv) develop a performance monitoring system that includes benchmarks and indicators to track progress in implementation.

Consulting Services: A total of 76 months of consulting services, comprised of 10 person months of international consultants and 66 person months of domestic consultants will be required to implement reform activities. Component A shall include 39 months of domestic consultants and include a Fiscal and Administrative Reform expert and coordinator (5 person months), and experts in Budgeting System (6 person months), Financial Management Systems (4 person months), Revenue Management Systems (8 person months), Physical Assets Management (4 person months), Human Resource Development (7 person months), and Organizational Development (5 person months). Component B shall include 10 person months of international consultants and 27 months of domestic consultants.

The international consultants will include a Team Leader and Justice Sector Reform Expert (5 person months) and experts in Case Management (2 person months), and Justice Information System (3 person months). Domestic experts will include Case Management (5 person months), Case Management Systems and Process re-engineering (3 person months), Justice Information Communications Technology (5 person months), Information Systems (2 person months), Legal and Judicial Reform (8 person months), Training (2 person months), and Poverty Alleviation (2 person months). The consultant to implement Component A will be engaged through single source selection method following the ADB's Guidelines on the Use of Consultants. Single source selection will be used to ensure continuity and consistency of previous work carried out by the firm under TA 3693-PHI. Consultants under Component B shall be recruited through a firm based on a simplified technical proposal using the quality and cost based selection method. All consultants will be selected and engaged by ADB in accordance with ADB's Guidelines on the Use of Consultants and other arrangements for selecting and engaging

domestic consultants. The TA will begin in July 2006 and be completed in September 2007.

Project Processing Stage: Fact-finding Mission completed: 10 May 2006.

Recruitment of Consultants: Recruitment of consultants is expected to take place in July 2006. Deadline for submission of EOIs is on 14 July 2006.

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D. VANUATU

Project Name : **Financial Services Commission-Institutional and Legal Reform (formerly Modernizing the Legal Infrastructure for Commerce and Finance/formerly Strengthening Financial Services)**

Project No. : VAN 39649-01

Executing Agency : To be determined.

TA Amount : US\$ 800,000.00

Sector/Sub-sector : Finance /Finance Sector Development

Objectives and Scope:

The proposed technical assistance (TA) will assist the Government of Vanuatu with legal and institutional reforms. The objectives of the TA are: (i) Conduct a diagnostic overview of the role and mandate the Vanuatu Financial Services Commission (VFSC). This analysis will include, but not be limited to; policy and institutional issues, key reform priorities, appropriate sequencing, and costing of these reforms. (ii) Revision of the Company Law and bankruptcy and insolvency framework. The TA will result in the following outputs: (i) a diagnostic report analyzing the policy mandate, institutional, and legal framework for VFSC, (ii) an Action Plan that includes the sequencing and costing of reforms needed for VFSC to fulfill its mandate, (iii) a draft Companies Law and insolvency regime, and (iii) as required, ancillary legislation that may be related to VFSC's statutory framework identified as requiring priority action.

Consulting Services: Consulting services to be supplied through an international firm with expertise in policy and institutional reform and legal drafting. Experience in common law countries and small island economies would be helpful.

Project Processing Stage: Fact-finding Mission completed: 31 March 2006

Recruitment of Consultants: Short-listing expected in September 2006.

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